

**Scoring**

Compute your LPC score by totaling all the numbers you circled. Enter that score below:

LPC = \_\_\_\_\_

**Interpretation**

The LPC scale is used by Fiedler to identify a person's dominant leadership style (see the textbook material). Fiedler believes that this style is a relatively fixed part of one's personality, and is therefore difficult to change. This leads Fiedler to his contingency views, which suggest that the key to leadership success is finding (or creating) good "matches" between style and situation.

If your score is 73 or above, you are considered a "relationship-oriented" leader. If your score is 64 or below, you are considered a "task-oriented" leader. If your score is 65 to 72, you are a mixture of both, and it is up to you to determine which leadership style is most like yours.